

### **Colabor Income Fund**

# Interim Consolidated Financial Statements March 24, 2006 1st quarter of 2006

(Unaudited)

#### **Financial Statements**

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## **Colabor Income Fund Consolidated Earnings**

(Unaudited and in thousands of dollars, except earnings per unit)

	2006-03-24
	(83 days)
Sales Rebates Net sales	\$ 75 698 <u>2 235</u> 73 463
Cost of sales Rebates from suppliers	73 894 4 959 68 935
Gross profit	4 528
Selling, distribution and administrative expenses	2 804
Earnings before financial expenses and amortization	1 724
Financial expenses Amortization of property, plant and equipment Amortization of intangible assets	149 208 744 1 101
Earnings before non-controlling interest	623
Non-controlling interest	296
Net earnings	327
Basic and diluted earnings per unit (Note 6)	0.06
Consolidated Deficit (Unaudited and in thousands of dollars)	
	2006-03-24 (83 days)
Retained earnings, beginning of period	279
Net earnings	327
Distributions declared	606
Deficit, end of period	986 (380)
, - r	(333)

The accompanying notes are an integral part of the consolidated financial statements.

### **Colabor Income Fund Consolidated Cash Flows**

(Unaudited and in thousands of dollars)

	2006-03-24 (83 days)
ODERATING ACTIVITIES	\$
OPERATING ACTIVITIES  Net earnings	327
Non-cash items	027
Amortization of property, plant and equipment	208
Amortization of intangible assets	744
Non-controlling interest	296
Changes in working capital items and deferred revenue	3 754
Cash flows from operating activities	5 329
INVESTING ACTIVITIES	
Property, plant and equipment and cash flows from investing activities	(16)
FINANCING ACTIVITIES	
Bank loans	(2 000)
Distributions paid to unitholders	(1 479)
Distributions paid to holders of exchangeable Colabor LP units	(1 303)
Repayment of notes payable	(23)
Repayment of long-term debt	(117)
Repayment of security deposits	(468)
Cash flows from financing activities	(5 390)
Net change in cash	(77)
Outstanding cheques, beginning of period	(252)
Outstanding cheques, end of period	(329)

The accompanying notes are an integral part of the consolidated financial statements.

### **Colabor Income Fund Consolidated Balance Sheets**

(In thousands of dollars)

	2006-03-24 (unaudited)	2005-12-31
	\$	\$
ASSET		
Current assets		
Accounts payable	21 997	21 916
Inventory	23 182	22 504
Prepaid expenses	375	183
	45 554	44 603
Property, plant and equipment	3 857	4 049
Intangible assets	69 304	70 048
Goodwill	13 459	13 459
	132 174	132 159
LIABILITIES		
Current liabilities		
Outstanding cheques	329	252
Bank loans	6 000	8 000
Accounts payable and accrued liabilities	24 695	21 362
Distributions payable to unitholders		493
Distributions payable to holders of exchangeable Colabor LP units	7.440	434
Rebates payable	7 442	6 3 1 6
Deferred revenue	509	263
Notes payable, without interest	6 172 468	6 195 468
Instalments on long-term debt		
	45 615	43 783
Long-term debt	2 028	2 145
Security deposits	30 626	468 31 199
Non-controlling interest	78 269	77 595
UNITHOLDERS' EQUITY		.,
Unitholders' capital account	54 285	54 285
Retained earnings (deficit)	(380)	279
	53 905	54 564
	132 174	132 159

The accompanying notes are an integral part of the consolidated financial statements.

### **Colabor Income Fund Notes to Interim Consolidated Financial Statements**

March 24, 2006

(Unaudited, amounts in the tables are in thousands of dollars, except earnings per unit)

#### 1 - GOVERNING STATUTES AND NATURE OF OPERATIONS

Colabor Income Fund (the "Fund") is an unincorporated, open-ended, limited purpose trust established under the laws of the Province of Québec on May 19, 2005. The Fund indirectly acquired and holds a 53.2% interest in Colabor, Limited Partnership ("Colabor LP"). Colabor LP distributes and markets food, food-related and non-food products. The remaining 46.8% interest in Colabor LP is held by Colabor Investments Inc. (the "Vendor"), a company with significant influence, as exchangeable Colabor LP units.

#### 2 - BASIS OF PRESENTATION

These unaudited interim consolidated financial statements are in accordance with Canadian generally accepted accounting principles for interim financial statements and do not include all the information required for complete financial statements. They are also consistent with the policies outlined in the Fund's audited financial statements for the year ended December 31, 2005. The interim financial statements and related notes should be read in conjunction with the Fund's audited financial statements for the year ended December 31, 2005.

#### 3 - SEASONAL NATURE OF OPERATIONS IN INTERIM PERIOD

Colabor's business is subject to normal industry seasonal fluctuations due to weather conditions and holiday periods. Sales are generally lower at the beginning of the year due to lower consumer spending following the Christmas holiday season, increase progressively thereafter during spring and summer months as sales of food consumed away from home increase and reach their peak in the last four months before year-end and following Colabor's yearly trade show held annually in September.

Variable costs are managed to mitigate the impact of seasonality. However, a significant portion of Colabor's costs, including the rent and energy costs related to the operation of its Distribution Centre, are fixed and cannot be adjusted for seasonality.

#### 4 - TRANSACTIONS WITH VENDOR

	2006-03-24	
	(83 days)	
Earnings	\$	
Rebates (1)	2 126	
	2006-03-24	2005-12-31
Balance sheet	\$	\$
Rebates payable	7 279	6 128
Note payable	6 172	6 195

(1) These transactions, concluded in the normal course of operations, are recognized at the exchange amount.

### **Colabor Income Fund Notes to Interim Consolidated Financial Statements**

March 24, 2006

(Unaudited, amounts in the tables are in thousands of dollars, except earnings per unit)

#### 5 - REBATES FROM SUPPLIERS

In connection with EIC-144, Accounting by a Customer (Including a Reseller) for Certain Consideration Received from a Vendor, the Fund is required to disclose the amount of any vendor rebate that has been recognized in income but for which the full requirements for entitlement have not yet been met. For the 83-day period ended March 24, 2005, the Fund recognized \$1,386,052, which has been estimated on the basis of meeting certain requirements to be entitled to the rebates.

#### 6 - LONG-TERM INCENTIVE PLAN

Under the terms of the Fund's long-term incentive plan (the "Plan") established on June 28, 2005, units may be issued to certain Fund employees based on the Fund's financial return based on certain distributable cash targets. Colabor LP, or a trustee appointed to administer the Plan, will purchase units in the market and will hold the units until such time as ownership vests to each participant. Generally, one-third of these units will vest equally over the three years following the grant of the awards. Plan participants will be entitled to receive distributions on all units held for their account prior to the applicable vesting date. Unvested units held by the trustee for a plan participant will be forfeited if the participant resigns for a reason other than his retirement or is terminated for cause prior to the applicable vesting date, and those units will be sold and the proceeds returned to the Fund. Distributions on these units will also be remitted to the Fund.

On February 21, 2006, the Fund granted \$447,565 under the Plan. As at March 24, 2006, no units has been acquired on the market.

#### 7 - EARNINGS PER UNIT

The following table presents basic and diluted earnings per unit:

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		Weighted	
		average	Earnings
	Earnings	number of units	per unit
	\$		\$
Basic and diluted earnings per unit	327	5 775 000	0.06

The potentially issuable units on the exchange of exchangeable Colabor LP units have not been included in the calculation of diluted earnings per unit because they are anti-dilutive.